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**PUBLIC BODIES PERFORMANCE REPORT**

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**July-September 2022 YTD**

**Ministry for Public Enterprises**

**February 2023**

## **BACKGROUND**

There are 27 Public Bodies providing various services for the benefit of the people of Samoa. These include essential services such as finance, infrastructure, water, electricity, health and education.

The performance of SOEs has a significant contribution to the public and the economy in general through the provision of goods and services. Public Trading Bodies are mandated to be profitable, achieve at least 7% ROE and pay 35% of Net Profit After Tax (NPAT) dividend to Government. For Public Beneficial Bodies, they are mandated to provide quality services to the public while at the same time, manage finances to prevent producing deficits.

The purpose of this report as mandated under the Public Bodies (Performance and Accountability) Act 2001 is to provide an overview of performance of PTBs for the quarter ended 30<sup>th</sup> September 2022 for information of the public.

**SUMMARY OF ANALYSIS OF PUBLIC TRADING BODIES PERFORMANCES FOR**  
**July- September 2022 (YTD)**

**1. Development Bank of Samoa (DBS)**

- A total of 137 applications valued at \$2.3m were approved by the end of the quarter under review which is below budget of \$2.9million by 20%.
- Total collection received at quarter end was recorded at \$3.1million, which is short by 13% compared to budget of \$3.6million. 66% of loan collection is received from MSMEs while 34% is from large loans.
- The total loan portfolio recorded as at 30th September 2022 amounts to \$134.6million, which is lower than budget by 3%.
- DBS recorded a net loss after tax of \$730,925 at the end of the first quarter of FY2022/2023

**2. Electric Power Corporation (EPC)**

- Mt. Lepue Wind Mast Installation has been completed during the quarter.
- Fuel costs as major expenditure is above revenue collection by 9% this quarter leading to the net loss before ARR amortization of (\$20.2m) recorded for the first quarter of the current FY2023.

**3. Public Trust Office (PTO)**

- There were eighteen (18) new wills written and registered with the Office whilst five (5) were amended during the quarter.
- A total of eleven (11) new estates files were opened whilst six (6) estate was closed during the quarter.
- PTO recorded a Net Loss After Tax (NPAT) of \$153,768 at the end of the first quarter of Financial Year 2022/2023
- Liquidity position as represented by current ratio of 12:1 is stable as supported by its significant cash flow balance of \$11.7m as at 30<sup>th</sup> September 2022. 70% of this amount is invested in UTOS, of which 44% represents estates funds on investment.

**4. Polynesian Airlines Ltd**

- The Company recorded a net loss after tax of \$352k compared to the budgeted net loss of \$339k during the quarter.

**5. Samoa Airport Authority (SAA)**

- The first quarter of this FY2023 was an exciting period for the Authority with the reopening of the borders in August 2022. Passengers increased and recorded at 38,746 whilst the aircraft movement of 1,177.
- Despite the improvement in revenue collection from the reopening of borders, SAA recorded a net loss of (\$2.8m) following the revenue and expenditure movement.

**6. Samoa Housing Corporation (SHC)**

- The first phase of the Rental Project commenced in July 2022 at the Motootua area (Centipede Alley) has been completed and five new units are now added to the current rental portfolio.
- The total loans approved during the quarter were 285 valued at \$8.4million, leading to the total number of loan portfolio of 3,156 valued at \$73.1million.
- The Corporation recorded a net profit after tax of \$972,666 during the quarter.

**7. Samoa International Finance Authority (SIFA)**

- A total of 396 new companies were incorporated during the quarter.
- 1,743 companies renewed their registration in the first quarter of financial year 2022/2023.

- SIFA recorded a net loss after tax of \$333,947 at the end of the first quarter, which is below budgeted loss by 43%.

#### **8. Samoa Land Corporation (SLC)**

- The Corporation adapted changes in accounting standards and treatments which resulted in significant changes in its financial statements. One of the major impacts of these changes on the financial statements is the recognition of revenue for land sales income, the calculation of Expected Credit Losses (ECLs) for Land Sales and lease receivables and the restatement of comparatives as a result. These changes resulted in the increase in income tax payable, VAGST payable and dividend payable recorded at the end of FY 2022.
- Despite the impact of the new changes in accounting treatments and IFRS adopted, SLC still achieved a NPAT of \$149,069 at the end of the current quarter.
- Cash and cash equivalents stands at \$16.7million at the end of the quarter represented by cash at bank of \$2.1million and term deposits of \$14.6million.

#### **9. Samoa Ports Authority (SPA)**

- The Authority recorded a milestone of having a new tug boat that is the first of its type in the Pacific. This tugboat is called Sa'ula-60 and it was funded through the ADB ESSAP project. The Authority and ADB celebrated the launch of this component of the project on the 9th of August 2022.
- During the quarter, the Authority finalised the procurement for the supply and commissioning of the X-Ray scanner for the Ministry of Customs and Revenue.

#### **10. Samoa Post Limited (SPL)**

- The Company continued to maintain profitable results of \$152,185 despite being faced by challenges imposed by the re-opening of borders with flight cargo restriction that are beyond the control of the Authority.

#### **11. Samoa Shipping Corporation (SSC)**

- The reopening of borders in August 2022 has resulted in an increased domestic and Pagopago services revenue by 9% and 61% during the quarter as opposed to budget.
- The liferaft service of the Corporation successfully carried out repair works to 2 rescue boats as requested by the Samoa Airport Authority which included patching up leakages.

#### **12. Samoa Shipping Services (SSS)**

- SSS recorded a NPAT of \$80,221 compared to budget net loss of \$90,992 following an increase in revenue by 61%.
- The total number of seafarers recruited during the quarter is 285.

#### **12. Samoa Water Authority (SWA)**

##### **- 1.1 New Works**

##### **• Urban**

- 0.6km of pipelines (Talimatau (next to Metotisi church) = 0.2k
- Moamoa fou (PE32mm 0.2km, Falelauniu (PE63mm) 0.2km)

##### **• Savaii.**

- 0.8km pipelines (Rider-main extension at Palapalaloa 200m (PE 90mm), Rider main extension at Vaipapa 500m (PE63mm), Rider main extension at Palapalaloa 100m (PE 63mm))

##### **- Network upgrades**

##### **Urban**

- 0.2km – Sinamoga upgrade

##### **Rural**

- 2.043km (Distribution Main mPVC 150mm – 1.556km, Rider main HDPE63mm- 0.43km, rider main HDPE 32mm – 0.057km)

Savaii

- 0.2km replacement of old PVC 150mm to PE110mm at Faletagaloa.

- **Chlorination Units**

Rural

- Installed and commissioned chlorination units/ on-line for the Salamumu and Saanapu Boreholes.

- **Corporate Plan Review**

- The Board of Directors approved the mid-term review of the Corporate Plan 2021-2024 in September.

- **Samoa Water Authority Act 2003 Consultation**

- The draft amendment Act was approved by the Board for final stage of legislative review and process in August and September.

- **APTC Partnership**

The Authority and APTC discussed parameters and framework for an improved comprehensive partnership in 2023.

**13. Unit Trust Of Samoa (Management) Ltd (UTOS)**

- The Investment team had the privilege to participate in the Pacific Island Investment Forum held in Auckland New Zealand at the end of the quarter. This opened opportunities for co-investment opportunities in the region as well as networking with larger funds.
- The total number of new unit holders recorded during the quarter is 276 which is 10% (26) above budget and 73% (116) higher than the previous quarter. Total number of unit holders at the end of the quarter stands at 4,535.
- UTOSM achieved a NPAT of \$170,390 during the quarter. Both ROE and ROA are positive to this effect.

**14. Samoa Airways Ltd**

- The Company recorded a net loss after tax of \$352,923 for the reported quarter
- Cash and cash equivalents stands at \$2.6million as at 30<sup>th</sup> September 2022.

**15. Samoa Trust Estates Corporation**

- The Corporation did not submit its July-September 2022 quarterly report, despite numerous follow ups and reminder by MPE.

**SUMMARY OF ANALYSIS OF MUTUAL BODIES PERFORMANCES FOR  
JULY- SEPTEMBER 2022 (YTD)**

**1. Samoa Life Assurance Corporation (SLAC)**

- The Corporations made additional investments during the quarter with sufficient available cash to cover liabilities.
- The funds and reserves as at 30<sup>th</sup> September indicate that the Corporation continues to remain solvent which is in compliance with the minimum capital and solvency requirements for life insurance.

**2. Samoa National Provident Fund (SNPF)**

- SNPF closed off this quarter with a Net Profit of \$14.7million which is below budget by 5%.
- 3.2% of the 8.2% interest declared by the Fund in June 2022 was paid to its members in July 2022.
- The official opening ceremony for the SNPF Building at Salelologa Savaii was held in August 2022.

**SUMMARY OF ANALYSIS OF PUBLIC BENEFICIAL BODIES PERFORMANCES FOR  
JULY- SEPTEMBER 2022 (YTD)**

**1. Accident Compensation Corporation (ACC)**

- Joint Community Safety Awareness Programs coordinated by SFESA to village communities and district councils,
- LTA and ACC road safety campaign for installation of speed cameras is still underway,
- Savalalo Land works completed. This includes the removal of the old Building on Property, leveling and clearance of land for ACC new investment.
- MWTI and World Bank consultation on the development of a National Crash (Accident) Database.

**2. Gambling Control Authority (GCA)**

- Casino revenue has increased by 134% for the reviewed quarter compared to last quarter. The significant increase indicates the growing demand for Casino for this financial year.
- Ticket sales increased by 28% compared to previous quarter. Bonus ticket is one of the major revenue items which represent 74% of total Ticket sales.
- Payouts increased for Q1 by 55 compared to last quarter as a result of the Hit 3 prizes reported for the quarter (\$17,303) and pull tab prizes which increased by 147% compared to last quarter. Bonus payout remains the major payout cost as it constitutes 77% of total Payouts.
- Donations reported aggregates to \$36,822- Charities, Education and Sports are recipients for this quarter.

**3. Land Transport Authority (LTA)**

- The transition of the Road Use Management Division from the Ministry of Police was effective on the 1<sup>st</sup> July 2022.
- 21 staffs were transferred from the Ministry of Police to continue the service of parking meters.

**4. National Kidney Foundation of Samoa (NKFS)**

- A review of clinical management for critical dialysis patients only and CKD management consultations for 12 pre-dialysis patients were conducted during the quarter by the Foundations visiting Nephrologist, Dr. David Voss.

## **5. National University of Samoa (NUS)**

- A draft of the NUS Marketing Plan 2023-2025 was submitted to the Vice Chancellor's Committee (VCC) for consideration and consultation in August. This strategy will outline the plans to promote and improve NUS' profile and market position in the region and international field.
- On July 8<sup>th</sup>, NUS (through the Oloamanu Centre) signed a contract with the NZ MFAT to establish an in-country scholarship programme for short term training where recipients will have their fees covered and received stipend for living and logistical costs whilst studying.
- Amendments of the Smoke Free and Litter Free Policy, to penalize NUS' visitors incl. staff, students, contractors and sub-contractors for smoking and littering, came into effect upon approval at the June VCC meeting.
- Internal changes to the Organizational Structure.
  1. The Academic Quality unit became Quality Programs & Services Unit
  2. Governance, Plan and Policy unit was disestablished and the officers became part of the Office of the Vice-Chancellor
  3. Planning team merged with the Property & Maintenance and created a new division called Planning Safety & Maintenance.
- The NUS Students Association (NUSSA) House project was officially launched in August.
- Annual Review of the Corporate Plan 2021/22-2024/25 where a workshop was conducted in August to update the KPIs under each of the five goals of the current CP.
- UNESCO funded non-formal training for People with Special Needs in Savaii, through NUS and NOLA, over the course of two weeks with certificates presented at the end (August 19<sup>th</sup>)
- The NUS Research Output highlights the 4 different publications by FOE, CSS, FOS and FOHS.
- 5 programs were accredited by SQA since April 2022 and 14 are in progress.
- A total of 19 international students (Tuvalu, Solomon Islands Tokelau and 1 student from NZ) enrolled as foundation students in the University this quarter (Semester 2, 2022)

## **6. Samoa Fire and Emergency Services Authority (SFESA)**

- The Authority is still in the developing process of establishing its own Internal Audit Division. This new division consists of only one personnel (i.e. Principal Internal Auditor) who reports directly to the Commissioner and Audit Committee.
- A total of 94 activities, which is a 37% decrease from last quarter, were recorded by the Awareness & Prevention Division this quarter. This result is mainly due to the ease of programs scheduled for schools during their exams period.
- Based on the NECC report (Jul-Sept 2022), SFESA is recorded with the highest number of emergency calls (873) received compared to Ministry of Police (235) and General Enquiries (15). This follows the increased demand for Fire suppression services and Emergency responses incl. False alarms and Vehicle incidents.
- Construction of concrete slab for the Mechanical Workshop at Faleata Fire Station is complete and has fulfilled the Authority's expectations,
- SFESA reported on the bulk purchase of its capital items this quarter such as the replacements of computers & software, new plant and equipment for the staff.

## **7. Samoa Qualifications Authority (SQA)**

- By the end of September 2022, SQA has achieved 96% of all activities and tasks scheduled for the quarter. The remaining 4% are events relevant to projects that are implemented throughout the financial year.
- Accredited two Provider Programmes from the National university of Samoa.

- Accredited three Samoa Qualifications to be delivered through Vaiola TVET Institute.
- Conducted a Virtual Career Week 2022 from the 26<sup>th</sup>- 30<sup>th</sup> September 2022.
- Conducted Quality Audit Training for NUS and ECETTI on the 5<sup>th</sup> of August 2022 TATTE Convention Center.
- Awareness Session held on the 21<sup>st</sup> September 2022 for the Revised Guidelines for Annual Registration Renewal (ARR)
- Program Development Training held for RHEMA Bible Training College on the application of Samoa Qualifications (SQs) and Competitive Standards (CS) held on the 12<sup>th</sup> and 27<sup>th</sup> September 2022.
- Refresher Training conducted on PSET Tracer Study of 2018, 2019 and 2020 Graduates of PSET Providers in Samoa. Training was held from the 15<sup>th</sup>- 16<sup>th</sup> September 2022
- Conducted a National Career Week from the 26<sup>th</sup>- 30<sup>th</sup> September 2022. The meeting was held virtually

#### **8. Scientific Research Organization of Samoa (SROS)**

- COVID-19 restrictions were fully lifted within this quarter
- Signed a new project for Safeguarding Ecosystem Services funded by UNJP.
- Officially started the ACIAR CS 2020/191 Project for which SROS is the commissioned organisation.

#### **9. Samoa Sports Facilities Authority (SSFA)**

- The following is a list of events hosted at the SSFA sports facilities during this quarter:
  1. Multipurpose Gym- Netball league by Netball Samoa (Aug-Sept)
  2. Prince Edward Park Savaii- Rugby 7s Tournament by Samoa Rugby Union (July)
  3. Apia Park Stadium- Rugby 7s Series by Lakapi Samoa (Jul-Sept)
  4. Gym 1:
    - i. Miss Samoa Pageant (Sept)
    - ii. SSAB Corporate Dinner Fundraising
    - iii. Table tennis indoors tournament
  5. Gym 2:
    - i. Club Competition & Master League by Samoa Basketball Association (Aug & Sept)
    - ii. National League by Samoa Volleyball Association (Jul & Sept)

#### **10. Samoa Tourism Authority (STA)**

- Samoa borders officially opened in August of the reviewed quarter.
- The 'Beautiful Is Back' campaign was the front and centre of international markets effort with the focus now on our international markets while scaling back domestic market promotions.
- The National Beautification Committee held its first competition for villages around both Upolu and Savaii.



**PUBLIC TRADING BODIES' PERFORMANCE (YTD<sup>3</sup> July- September 2022)**

PUBLIC TRADING BODIES		Revenues			Expenses			NPAT <sup>1</sup>			ROE	
		Actual	Budget	Var <sup>2</sup>	Actual	Budget	Var	Actual	Budget	Var	Actual	Budget
1	Development Bank of Samoa	1.27	1.38	-7.9%	2.00	2.07	-3.2%	-0.73	-0.69	6.4%	-0.99%	-1.03%
2	Electric Power Corporation	27.92	28.46	-1.9%	48.16	43.99	9.5%	-20.23	-15.53	30.3%	-7.00%	-5.28%
3	Samoa Airways Limited	4.18	2.46	70.0%	4.54	2.80	62.0%	-0.35	-0.34	3.9%	0.67%	1.17%
4	Public Trust Office	0.08	0.30	-72.1%	0.24	0.39	-39.9%	-0.15	-0.10	60.8%	-2.81%	-1.66%
5	Samoa Airport Authority	4.97	3.98	25.0%	5.35	4.59	16.7%	-0.38	-0.61	-37.2%	-1.58%	-1.52%
6	Samoa International Finance Authority	2.35	1.94	20.9%	2.68	2.57	4.6%	-0.33	-0.62	-46.4%	2.48%	1.51%
7	Samoa Housing Corporation	2.40	2.33	3.1%	1.43	1.74	-18.0%	0.97	0.59	65.6%	-0.36%	-0.68%
8	Samoa Land Corporation	1.74	3.02	-42.4%	1.53	2.96	-48.2%	0.15	0.06	165.7%	0.22%	#DIV/0!
9	Samoa Post Limited	0.81	0.92	-11.7%	0.60	0.83	-27.0%	0.15	0.07	124.4%	1.26%	1.12%
10	Samoa Ports Authority	5.05	5.89	-14.3%	2.99	3.98	-25.0%	2.06	1.91	8.1%	3.15%	1.53%
11	Samoa Shipping Corporation	6.35	5.62	12.9%	6.33	5.58	13.6%	0.01	0.03	-73.9%	0.02%	0.08%
12	Samoa Shipping Services	0.36	0.22	60.7%	0.28	0.31	-11.8%	0.08	-0.09	-188.2%	14.91%	-11.23%
13	Samoa Trust Estate Corporation											
14	Samoa Water Authority	6.26	6.87	-8.9%	8.13	8.30	-2.0%	-1.87	-1.42	31.4%	-2.95%	-2.25%
15	Unit Trust of Samoa (Management) Ltd	0.65	0.63	3.3%	0.48	0.55	-12.6%	0.17	0.08	112.1%	4.85%	2.35%
	<b>Total</b>	<b>64.40</b>	<b>64.03</b>	<b>0.6%</b>	<b>84.74</b>	<b>80.66</b>	<b>5.1%</b>	<b>-20.46</b>	<b>-16.66</b>	<b>22.8%</b>	<b>-2.51%</b>	<b>-2.10%</b>

Key:

Outstanding July-September 2022

<sup>1</sup>NPAT = Net Profit after tax

Calculated on Revenue less Expenses less any tax and dividend paid.

<sup>2</sup>Var = Variance – This represents the percentage change of actual compared to budget.

<sup>3</sup>YTD = Year to Date.

**MUTUAL AND BENEFICAL BODIES PERFORMANCE (YTD<sup>3</sup> July- September 2022)**

		Revenues			Expenses			NPAT <sup>1</sup>		
	<b><u>Mutual Societies</u></b>	Actual	Budget	Var <sup>2</sup>	Actual	Budget	Var	Actual	Budget	Var
1	Samoa Life Assurance Corporation	3.17	3.17	0%	2.66	3.09	-14%	0.45	0.01	5291%
2	Samoa National Provident Fund	17.67	18.64	-5%	2.96	3.10	-4%	14.70	15.54	-5%
	<b>TOTAL</b>	<b>20.84</b>	<b>21.81</b>	<b>-4%</b>	<b>5.63</b>	<b>6.19</b>	<b>-9%</b>	<b>15.15</b>	<b>15.55</b>	<b>-3%</b>
	<b><u>PUBLIC BENEFICIAL BODIES</u></b>									
1	National Kidney Foundation of Samoa	2.43	2.40	1%	1.71	2.40	-29%	0.72	0.01	9836%
2	National University of Samoa	8.01	7.99	0%	8.04	8.15	-1%	-0.04	-0.15	-77%
3	Samoa Fire and Emergency Service Authority	3.44	3.44	0%	2.02	3.35	-40%	1.41	0.09	1451%
4	Samoa Qualifications Authority	0.99	1.61	-38%	0.95	1.64	-42%	0.04	-0.04	-208%
5	Scientific Research Organization of Samoa	1.43	1.63	-12%	1.56	1.73	-10%	-0.13	-0.10	29%
6	Samoa Sports Facilities Authority	1.46	1.47	0%	1.32	1.46	-9%	0.14	0.01	1122%
7	Samoa Tourism Authority	1.36	2.39	-43%	2.97	2.44	21%	-1.61	-0.05	2866%
8	Gambling Control Authority	1.97	2.30	-14%	2.28	2.55	-11%	-0.30	-0.25	20%
9	Land Transport Authority	4.36	3.21	36%	2.70	3.19	-15%	1.66	0.01	10957%
10	Accident Compensation Corporation	5.28	5.38	-2%	1.79	1.89	-5%	3.49	3.49	0%
	<b>TOTAL</b>	<b>30.73</b>	<b>31.81</b>	<b>-3%</b>	<b>25.35</b>	<b>28.80</b>	<b>-12%</b>	<b>5.38</b>	<b>3.01</b>	<b>79%</b>

**Key:**

<sup>1</sup>NPAT = Net Profit after tax - Calculated on Revenue less Expenses less any tax and dividend paid.

<sup>2</sup>Var = Variance - This represents the percentage change in comparison to budget.

<sup>3</sup>YTD = Year to Date