

**PEPA FAAOPOOPO E:**

## **PUBLIC BODIES PERFORMANCE**

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**Financial Year 2020/2021**

Ministry for Public Enterprises  
August 2022

## **BACKGROUND**

The Ministry in line with the Public Bodies (Performance and Accountability) Act 2001 and its Communication Strategy provides an overview report of the performance of all PBs for the financial year ending 30<sup>th</sup> June 2021.

There are 27 Public Bodies providing various services for the benefit of the people of Samoa. Only 25 Public Bodies submitted their annual reports 2021 and is included in this annual overall report.

The performance of SOEs has a significant impact on the public and the economy in general through the goods and services SOEs provide. The government has its policy for Public Trading Bodies to earn at least a 7% return on equity (ROE). Public Trading Bodies are also required to pay 35% NPAT dividend to Government. Mutual Societies are required to be profitable however they are not required to pay dividend to Government but to its contributors and policy owners. For Public Beneficial Bodies, they are mandated to provide quality services to the public while at the same time, manage finances to ensure sustainability and less risk on Government's fiscal position.

**PUBLIC TRADING BODIES' PERFORMANCE (FY2020/2021)**

		REVENUE		Var <sup>2</sup>	Expenses		Var <sup>2</sup>	NPAT <sup>1</sup>		Var <sup>2</sup>
	Public Trading Bodies	2020	2021		2020	2021		2020	2021	
1	DBS	9.45	5.55	-41%	9.70	9.08	-6%	-0.40	-3.39	742%
2	EPC	132.29	111.19	-16%	131.46	112.67	-14%	1.18	-1.48	-226%
3	PAL									
4	PTO	1.32	1.28	-3%	1.01	1.05	4%	0.44	0.39	-11%
5	SAA	22.01	7.71	-65%	22.03	19.59	-11%	-0.01	-11.87	90036%
6	SHC	8.20	8.73	6%	6.08	6.39	5%	2.12	2.34	10%
7	SIFA	30.82	28.04	-9%	7.46	7.38	-1%	23.36	21.45	-8%
8	SLC	13.19	13.90	5%	8.43	8.97	6%	4.87	3.60	-26%
9	SPA	21.07	24.09	14%	13.47	15.00	11%	7.60	9.09	20%
10	SPL	2.31	2.18	-6%	2.39	1.89	-21%	0.02	0.06	271%
11	SSC	20.59	20.88	1%	20.59	20.52	-0%	0.33	0.35	6%
12	SSS	2.72	1.66	-39%	1.87	2.35	25%	-0.55	-0.68	24%
13	STEC	0.51		-100%	2.61		-100%	-2.10		-100%
14	SWA	29.01	32.08	11%	28.43	30.78	8%	0.04	0.75	1607%
15	UTOS	1.98	2.18	10%	1.49	1.60	7.16%	0.48	0.58	19.36%
	<b>Total</b>	<b>295.47</b>	<b>259.45</b>	<b>-12%</b>	<b>257.01</b>	<b>237.26</b>	<b>-8%</b>	<b>37.38</b>	<b>21.17</b>	<b>-43%</b>

**Key:**



Classified as a Public Beneficial Body in FY2020 and currently reclassified as a Public Trading Body following Reclassification Reform  
Not Available

NPAT<sup>1</sup> = Net Profit after tax (Calculated on Revenue less Expenses less any tax and dividend paid).

Var<sup>2</sup> = Variance (This represents the percentage change compared to FY2020).

## **SUMMARY OF ANALYSIS OF PUBLIC TRADING BODIES PERFORMANCES FOR FINANCIAL YEAR 2020/2021**

### **1. Development Bank of Samoa (DBS)**

- Lending operation recorded a total approval of 1,729 applications valued at \$140million. Of the total value approved, 68% relates to tourism sector, 18% to industry, 6% to agriculture and the balance to fishing and inclusive industry.
- Total loan collection was recorded at \$18.6million, an increase of 9% compared to budget. Included in this collection is the Government's Covid-19 interest relief stimulus package of \$1.7million which benefits 2290 clients in the last quarter of the financial year under review.
- MSMEs contributed 62% of total collection from a portfolio of \$23million compared to large businesses.
- The bank incurred a net loss of \$3,391,290 in 2021 reflecting the full impact of Covid19 on tourism sector which accounts for 69% of the bank's loan portfolio value. ROE and ROA are both negative to this effect.

### **2. Electric Power Corporation (EPC)**

- The closure of international borders is forecasted to continue to the next FY which will prolong the completion of some projects currently implemented by the EPC. These projects include new alternator for Taelafaga Plant Generator 2, R & M for Taelafaga Generator 3, Lalomauga Generator 1 & 2 installation & repairs and the completion of the Taelafaga Revetment Wall & security fence.
- The Corporation incurred a net loss of \$1.4m in the year ended following the revenue and expenditure movement.

### **3. Public Trust Office (PTO)**

- A total number of estates under administration as at 30 June 2021 was 487.
- Estates value was approximately \$1,960,852 at the beginning of FY2021. The income earned by the Estate and Trust Section during the year of \$526,418. Total value of funds belonging to estates recorded at the end of FY2021 accounted to \$2,163,518.
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- 1,278 wills were recorded with the Office at the beginning of the financial year. 31 new wills were prepared and registered during the year, leading to a total of 1,309 wills as at 30 June 2021. A total of 9 wills were amended during the year.
- The office recorded a NPAT of \$387,491 in FY2021 following the excess revenue over controlled expenditure level.

### **4. Samoa Airport Authority (SAA)**

- SAA has completed the major runway works, replacement and installation of new Air Field Lighting Systems for Faleolo International Airport during the year.
- Sanitary Tunnel Gates (2) have been internationally utilized by the health and aviation sectors since the pandemic and its installation as obligation of the Public Health Corridor.
- Faleolo International Airport is one of the 3 Pacific region airports with Airport Health Accreditation (AHA) by the Airports Council International (ACI).
- The Authority reported a net loss after tax of (\$11,873,555) for FY2021.

### **5. Samoa Housing Corporation (SHC)**

- The total value of loans portfolio recorded in FY 2021 was \$22.2m.
- Rental Property portfolio collected for the year ended valued at \$5.3m.
- SHC achieved a NPAT of \$2,336,022 for financial year 2021, a 9% increased compared to prior year.

#### **6. Samoa International Finance Authority (SIFA)**

- Establishment of the Samoa International Business Finance Company (SIBFC), a wholly owned subsidiary of SIFA, for the purpose of carrying out the promotion and marketing of Samoa as a credible and premiere jurisdiction for international financial services destination.
- Acceptance by the OECD of Samoa's application of becoming a member of the Base Erosion Profit Shifting Inclusive Framework. The achievement of this membership leaves one more criterion for Samoa to satisfy in collective effort to have its EU Blacklist status removed.
- The Authority recorded a net profit after tax of \$23,362,925 for the reporting period.

#### **7. Samoa Land Corporation (SLC)**

- SLC has built a temporary market at Fugalei for market tenants while the Corporation is working on building the new Market at Savalalo.
- The Corporation recorded a net profit after tax (NPAT) of \$3,601,324 during reported financial year.

#### **8. Samoa Ports Authority (SPA)**

- The China Harbour Engineering Company (CHEC) of China was awarded as the main contractor for the Port Civil Works including the rehabilitation of breakwater component at the cost of \$107 million tala
- Cheoy Lee Shipyard of Hong Kong was awarded to supply the new built tug boat at the contract price of USD5.15m.
- The Manono Jetty Project was successfully completed during the last quarter of the financial year. The project was jointly funded by the Government of Japan and the Samoan Government through community assistance by the Authority valued at \$200,000.
- The Authority achieved a NPAT of \$9,039,567 during the year under review.

#### **9. Samoa Post Limited (SPL)**

- The UPU implemented a special project for Samoa by providing Information system equipment as part of Covid response to isolation by transferring electronic information to international partners, creating new service opportunities and new partners
- Started a new partnership project with Eurogiro trialed for Salelologa Post office in order for SPL to connect to Eurogiro remittances platform in Europe to enable the transmission of money from anywhere in the world to Samoa
- SPL achieved a NPAT of \$251,649 during the year compared to a \$15,235 NPAT recorded in the last financial year.

#### **10. Samoa Shipping Corporation (SSC)**

- The replacement vessel for the ageing MV Samoa Express, arrived in late February. The vessel assisted the transportation of the voters between Upolu and Savaii for the General Election that was held in April 2021.
- The servicing of travel between Mulifanua and Salelologa for the 9<sup>th</sup> April 2021 General Elections was successful. The total number of passengers for this particular month is recorded the highest at 65,816 and vehicle numbers 6,921.
- Terminal maintenance works as given in SSC Corporate plan 2021-2024 were implemented for Salelologa domestic wharf, as well as the upgrade of pension rooms for terminals, housing, allocation of ticket booths in compatible with the new online ticket system at Mulifanua wharf.
- SSC recorded a NPAT of \$353,800 for the reporting year.

**11. Samoa Shipping Services (SSS)**

- During the quarter, SSS has managed to continue its recruitment and selection of local seafarers for overseas employment as well as in country trainings for its staff.
- The Company recorded a net loss of \$684,755 in the reporting year.

**12. Samoa Water Authority (SWA)**

- The Authority has completed the following works during FY2021.  
Official opening of the new sub main works for Lotofaga (former independent village scheme), Aleisa East and Faleasiu on the 2<sup>nd</sup> of July. Commissioning of the Satapuala Borehole (former independent village scheme) was opened on the 13<sup>th</sup> August 2020. The installation of Nofolii new Borehole was completed on 10<sup>th</sup> February 2021.
- New sub mains installations were completed for Tafaigata area (2km- 63mm PE), Toomatagi (200 m), 0.5km submain 63mm HDPE for Sagafili, 0.4km submain 63mm HDPE for Amaile Aleipata, 1.6km submain PVC 3inch for Faleseela-Uta, 1km submain 63mm HDPE for Nofolii (Nuuausala College) and 600 meters of pipeline network extension at Mataiili Fasiitoo-Uta.
- Completed works for Tiavi Ecological Purification System
- installation of new supply main 0.9km and a rider main 0.8km for Salani, Falealili.
- Pipeline network extension towards the new airport at Tiavea-tai.
- SWA achieved a Net Profit After Tax (NPAT) of \$752,379 for the year under review.

**13. Unit Trust Of Samoa Ltd (UTOS Management)**

- Total number of unit holders has increased from 3,299 in 2020 to 3,828 in the reporting year.
- The Company in partnership with Gambling Control Authority allows investors in Savaii (island) to purchase units at any GCA agents in the island.
- The Company recorded a NPAT of \$575,522 during the year.
- UTOS Management made full payments of interim and final dividend to Government totalling \$203,718.65.

### MUTUAL AND BENEFICIAL BODIES PERFORMANCE (FY2020/2021)

Mutual and Beneficial Bodies		REVENUE			EXPENSES			NPAT <sup>1</sup>		
		2020	2021	Var <sup>2</sup>	2020	2021	Var <sup>2</sup>	2019	2020	Var <sup>2</sup>
	<b><u>Mutual Societies</u></b>									
1	SLAC	13.07	12.86	-2%	11.46	11.48	0.2%	1.62	1.37	-15%
2	SNPF	67.07	97.95	46%	7.22	12.30	70%	59.85	85.65	43%
	<b>TOTAL</b>	<b>80.14</b>	<b>110.81</b>	<b>38%</b>	<b>18.68</b>	<b>23.78</b>	<b>27%</b>	<b>61.47</b>	<b>87.03</b>	<b>42%</b>
	<b><u>Public Beneficial Bodies</u></b>									
1	NKFS	7.88	8.21	4%	7.42	8.13	9%	0.46	0.09	-81%
2	NUS	23.85	30.31	27%	26.27	28.12	7%	-2.42	2.19	-190%
3	SFESA	7.91	9.63	22%	7.80	8.60	10%	0.10	1.02	910%
4	SQA	4.73	5.08	7%	4.51	4.96	10%	0.22	0.12	-45%
5	SROS	5.04	8.13	61%	5.30	6.74	27%	-0.26	1.39	-631%
6	SSFA	4.37	5.78	32%	6.36	5.37	-16%	-1.99	0.41	121%
7	STA	13.74	14.42	5%	12.75	8.63	-32%	0.98	5.78	488%
8	ACC	22.63	22.25	-2%	5.29	6.12	16%	17.34	16.13	-7%
9	GCA	7.76	10.62	37%	6.78	10.12	49%	0.98	0.55	44%
10	LTA	48.26	50.89	5%	49.61	53.55	8%	6.54	-2.66	-141%
	<b>TOTAL</b>	<b>146.17</b>	<b>165.31</b>	<b>13%</b>	<b>132.11</b>	<b>140.35</b>	<b>6%</b>	<b>21.96</b>	<b>25.02</b>	<b>14%</b>

#### **Key:**

 Previously a Mutual Company and currently classified as a PBB

 Previously a PTB and currently classified as a PBB

NPAT<sup>1</sup> = Net Profit after tax (Calculated on Revenue less Expenses less any tax paid).

Var<sup>2</sup> = Variance (This represents the percentage change compared to FY2019/2020)





## **SUMMARY OF ANALYSIS OF MUTUAL AND BENEFICIAL BODIES PERFORMANCES FOR FINANCIAL YEAR 2020/2021**

### **MUTUAL SOCIETIES**

#### **1. Samoa Life Assurance Corporation**

- A total of 1,787 New Policies was recorded this year which is a 20% decrease compared to 2020.
- Number of Surrendered policies has dropped by 11%.
- The Corporation recorded a NPAT of \$1.37million for the year under review.

#### **2. Samoa National Provident Fund**

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- 8% dividend declared at a value of \$61.7million (\$30million paid out in cash)
- The revised lending strategy was a success this year proven by a growth of circa 10% in the Investment Loans Portfolio at year end.
- The construction of the new SNPF building in Savaii is near completion state. The restriction of borders has caused delays in the arrival of overseas-sources materials and expert personnel for the project.
- The number of active members decreased by 3% compared to 2020 partly because of the COVID19 pandemic effects on our economy and consequently loss of employment for much of the workforce in the private sector mainly in the tourism industry.
- There has been an increase in Voluntary contributors who have registered with the Fund both for local members as well as RSE workers contributing from overseas.
- 46% increase in Revenue and 70% increase in Expense compared to FY2020 has resulted in a NPAT of \$85.65million which is 43% less than last FY.

### **PUBLIC BENEFICIAL BODIES**

#### **1. Accident Compensation Corporation**

- A newly developed scheme – Sports Injury Compensation Scheme is currently awaiting its 3<sup>rd</sup> reading in Parliament.
- This year was the first time television has been used to broadcast ACC's services since its inception in 1978.
- ACC conducted three training for safety promotion and rehab staff – 2 road safety trainings (evidence-based measure, crash data and DRIVER system & Crash Investigation) and First Aid Training (Essential Emergency).
- The Corporation reported a Net Profit of \$16.13million which was lower (7%) than last year, due to the substantial increase in expenses relative to the drop in total revenue.
- Compensation payment in terms of medical expenses funded, caring for permanent injuries, death benefits issues and loss of earning has increased approximately by 65%.
- Two members of the Board resigned to contest in the 2020 General Elections and have been replaced since.

#### **2. Gambling Control Authority (GCA)**

- Total value of financial assistance given to various sports bodies and Community during the year is \$
- There were 3 jackpot winners paid out during the year, totaling \$830,747.
- Introduced its Samoa National Bingo in September 2020, total commissions during the year is \$714,068.55.

- Its partnership (*Savaii Branch*) with UTOS in August 2020, reported total receipts of \$137,949.20 from 114 transactions.
- Outstanding dividend to government (\$984,859.62) was paid off during the year.

### **3. Land Transport Authority (LTA)**

- Completed a number of major donor funded projects including the new Vaisigano Bridge, the reconstruction of the West Coast Road Project from Saina to Malua, Completion of the Maliolio Bridge, etc.
- 15 road projects have been completed in Upolu. It includes the Falelatai-Faleseela, Aana Alofi-Apolima, Nono'a-Saleimoa, Leauvaa, Palisi, Vailele/Letogo, Sauniatu, Faleapuna, Samusu, Palisi, Malie-Faleula, Magiagi, Fasitoo Uta, Satapuala and Faleatiu.
- Due to the late procurement for routine maintenance contracts for the FY2021, all routine maintenance contracts were extended from December 2020 to April 2021 for road routine maintenance and May 2021 for Lawn Mowing Routine Maintenance.

### **4. National Kidney Foundation of Samoa**

- The Foundation is now administering dialysis treatments 24 hours for 3 days a week.
- Renovation works for its new dialysis unit have been completed, but are currently awaiting technicians from overseas to install its water plant, pending travel restrictions.
- Screenings were done on a "by request only" basis for FY2021, a practice in place since measles and COVID19. Nevertheless, even with the scaling down of programmes, screened people have increase by 23%.
- Secondary treatments also increase above FY2020 by 14%, these new referrals are in addition to the 60 being managed already by NKF at its Pre-Dialysis Centre.
- In all, 182 people were given dialysis treatments, a slight decrease from 219 last year.

### **5. National University of Samoa**

- Enrolments for Semester 2 and Semester 1 of FY2021 respectively increased by 4% and 27% compared to FY2020 and are recorded the highest thus far.
- A total of 1,192 graduates were awarded their qualifications this year which is 4% less than last year. Of the 1,192 graduates, 34% were Foundation students, 30% were TVET graduates, and 36% were graduates with higher qualifications.
- The appointments for the University Pro Chancellor and its Vice Chancellor were made during the reviewed period.
- A total of 28 programmes have been accredited by SQA. NUS has a work plan developed for courses accreditation in the next FY. The University aims to have at least 90% of all 76 educational programmes accredited by the end of 2022.
- NUS and the Vodafone Company launched the M-Tala service as an option for the students to pay their fees online. The initiative is part of the second phase of the NUS Online project which started first with online enrolment and admission in 2019.
- NUS and Academics made the following submissions & publication during FY2021:
  - 11 articles by FOE staff submitted to Center of Samoan Studies (CSS).
  - 4 publications by FOS with 2 In-press for review.
  - 6 issues of the Journal of Samoan Studies (JSS) subject to Peer Review and Editing.
  - 1 Special Issue Submission by FOA and 3 by FOE
  - 5 publications by various authors for April-June 2021 period.

### **6. Samoa Fire and Emergency Service Authority**

- The total number of Fire Responses dropped by 32%, compared to FY2020. The average response time to Emergencies and Fires within 2-miles radius was estimated to be 6-10 minutes for the reporting year.

- Total Emergency Response saw a 15% increase as a result of 16% and 4% respective increases in Medical/Ambulance responses and other emergency incidents incl. the 13% increase in False Alarm cases.
- The Authority farewell one of its longest serving employee, Commissioner Taueva Salā Lelevaga Faa fouina Mupo in October 2021. Tanuvasa Petone Mauga, a former Assistant Commissioner for SFESA, has been appointed as the new Commissioner for the Authority for the next three years.
- Ambulance crew was disbursed to the most densely populated areas of the country during the National General Election in April 2021, to ensure there was immediate assistance in the event a brawl occurred.
- Approved Funding proposals:
  - i. Embassy of Japan's assistance in procuring second hand emergency vehicles and two new rescue boats.
  - ii. Approved proposal for TA to the Samoa Governance Support Program (SGSP) for revision of SFESA ACT 2007.
- The Authority signed two MOUs with MNRE – (1) To implement the National Emergency Management Authority Disaster Risk Management Project (NEMA DRM) funded by NZ; (2) To implement the Economy Wide Adaptation to Climate Change Project (EWACC) funded by Global Environment Facility (GEF).
- A 3 acre land lease from SAA was approved and signed in October 2020 for the building of the Faleolo Fire Station. Construction and commissioning is scheduled to be completed by end of June 2022.

## **7. Samoa Qualifications Authority**

- 11 new qualification registered this year, a decrease of 15% compared to registrations in FY2020, increasing its total to date by 11% (114). Moreover, a total of 7 programmes were accredited in FY2021, a decrease of 30% compared to last year. This brings its total accreditations to 56, an increase of 14%. This is noted as the lowest output produced in a year (accreditations & registrations) compared to FY2020 and FY2019.
- The Authority approved 9 Memorandums of Agreements review reports for SBH, Early Childhood Education Teachers Training Institute, Don Bosco Technical Centre, RHEMA, Worldwide Mission Training Centre, Tesese Institute, CCCS School of Fine Arts & Museum, South Pacific Nazarene Theological College and Apia Harvest Centre Bible College.
- Renewal of annual registrations for all 25 formal PSET Providers.
- Approval of the PSET statistical bulletin 2019 and 2020, launching of the PSET Strategic Plan 20-24.
- SQA Corporate Plan and Statement of Corporate Objectives 21-24 approved by Cabinet and now with Parliament for endorsement.

## **8. Scientific Research Organization of Samoa**

- There were 2 newly established divisions in the Organization:
    - Agriculture Research Division (ARD) – established to meet the combined interest of SROS and the Ministry of Agriculture and Fisheries (MAF), and enabled the transfer of Staff and assets from MAF to SROS.
    - Commercial Arm Division (Nafanua Pure Products Company, NPPC)
- This brings the total number of divisions to 7.
- SROS has continued to maintain its international accreditation status for its scientific laboratories.

- The Organization has added onto its capacity the ability to test for COVID19 and the African Swine Fever (ASF). SROS has received Real Time – quantitative Polymerase Chain Reaction (RT-qPCR) equipment, the appropriate analytical equipment that offers diagnostic molecular testing not only for COVID19 but other pathogens.
- Border restrictions continue to impact overseas specialized trainings for the Organization's technical staff.

#### **9. Samoa Sports Facilities Authority**

- Maintenance costs slightly decreased by 0.4% whilst Salary expense increased by 2%. Relative to Government grant and depreciation, Maintenance cost was equivalent to 7% and 4% respectively whereas Salary utilized 61% of the grant – a decrease from last FY.
- Venue Hire for this year largely exceeded that of the previous by 98% due to SSFA having hosted at least 20 events at 5 of its facilities: Multipurpose Gym, Apia Park Stadium, Gym 1, Gym 2, and the Prince Edward Park.
- Having leased out the Western side of Gym 2 to the TV5 has largely contributed to the 77% increase in revenue collection from Rent & Leases this year.
- The income from Aquatic Centre also increased by 46% compared to the corresponding period following its re-opening after the COVID19 lockdown.

#### **10. Samoa Tourism Authority**

- The tourism industry has been one of the significantly impacted sectors by the COVID-19 pandemic. International borders continued to be closed during the period under review.
- It has been reported that 55% of the industry's operators have ceased their operations and 69% of the total industry workforce were affected with the majority being laid off.
- The Sales and Marketing activities of the Authority in all international markets were scaled down with the focus on maintaining relationships and presence through destination awareness programs and targeted digital promotions.
- Quarantine arrangement on returning residents has offered some financial assistance to some operators mainly in the urban areas while operators in the rural areas and Savaii continue to rely on the domestic market.
- The Destination Marketing Plan 2020/21-2024/25 was finalized and launched with the assistance of the New Zealand Government. The 5 year plan sets out high level goals and strategies to support the re-build and the recovery when borders reopened.
- The absence of international visitors presented opportunities for the Authority to offer capacity building programs for the sector as well as the upgrade of attraction sites across the country.